



PRESS INFO

Kuehne + Nagel Group

Aftersales supply chain: Kuehne + Nagel further expands its global services for BMW Group

- **New Regional Distribution Centers (RDC) in Kleinaitingen (Germany) and Słubice (Poland), Dealer Distribution from Beijing and Shanghai (China)**
- **Serving dealers in China, Germany and Austria as well as Poland**
- **Kuehne + Nagel and BMW Group partner in 14 locations all over the world**

Schindellegi / CH, June 28, 2018 – Perfect aftersales services are crucial within the premium automotive market. In order to permanently fulfil increasing customer expectations and minimising waiting time, the aftersales supply chain must ensure best in class level. Kuehne + Nagel and the BMW Group expand their partnership with two new distribution centres in Germany and Poland and dealer distribution from the two main BMW RDCs in China, all of them focus markets for the German premium class car manufacturer.

The long lasting partnership between the BMW Group and Kuehne + Nagel can now count on 14 major locations around the globe with a consolidated presence in China.

Gianfranco Sgro, member of the Managing Board of Kuehne + Nagel International AG, responsible for Contract Logistics: "Focusing on dynamic industries such as automotive is part of our 2022 roadmap. It is our clear goal to further increase our automotive footprint globally. Therefore, we continuously develop innovative solutions for the aftersales market. The extension of our global services for BMW Group is an important milestone. Partnering with BMW always means to push innovation to the next level in operations, data management, visibility and transparency and end customer centricity. We are delighted to provide our competence to our longstanding customer BMW Group at two more sites

Corporate
Communications

Kuehne + Nagel
International AG
P.O. Box 67
CH - 8834 Schindellegi SZ
Switzerland

Inquiries:
Karl Olaf Petters

Tel. +41 (0)44 786 95 26
Fax +41 (0)44 786 96 90

karl.olaf.petters@
kuehne-nagel.com

in Europe and to expand our services for BMW Brilliance Automotive in China.”

With a size of 70.000 sqm, the RDC in Kleinaitingen is one of the largest distribution centers Kuehne + Nagel manages for the BMW Group. It serves more than 300 dealers all over Southern Germany and Western Austria. Kuehne + Nagel is responsible for physically receiving and handling of incoming goods, storage, picking dealer's orders, packaging, and shipping. An assortment of around 82.000 articles is stored, with around 23.000 daily outbound deliveries handled.

With initially 30.900 sqm and an expansion option of 10.700 sqm, the new warehouse in Slubice substitutes the existing RDC in Poland with a size of 15.000 sqm. Required due to the strong growth especially of the Polish market, it serves about 125 dealers in North-Eastern Germany and about 35 in Poland.

The RDC dealer distribution by road and air from Beijing and Shanghai will provide daily spare parts deliveries to 340 dealers in North, Central and Eastern China. Shipment data is guaranteed through Kuehne +Nagel's Oracle transportation management system.

About Kuehne + Nagel

With approximately 76,000 employees at more than 1,300 locations in over 100 countries, the Kuehne + Nagel Group is one of the world's leading logistics companies. Its strong market position lies in the seafreight, airfreight, contract logistics and overland businesses, with a clear focus on providing IT-based integrated logistics solutions. Further information can be found at www.kuehne-nagel.com