



PRESS INFO

Kuehne + Nagel United Kingdom

Kuehne + Nagel and GlaxoSmithKline expand their successful partnership with new UK domestic distribution contract.

London / UK, May 17, 2017 – GlaxoSmithKline Plc (GSK) – headquartered in Brentford, London – is one of the world’s largest pharmaceutical companies. Kuehne + Nagel has now secured the contract to manage the domestic road distribution of all GSK’s fast moving consumer and healthcare goods throughout the U.K.

Kuehne + Nagel will be responsible for the main inbound supply route from specific UK sites and the final mile delivery of all subsequent outbound shipments. This new agreement expands Kuehne + Nagel and GSK’s collaboration, comprising air, sea, overland services and Logistics Control Centres, having already signed a five year end-to-end global logistics partnership in 2016. In the scope of this successfully implemented partnership Kuehne + Nagel run the core business of transporting products from the raw materials supplier to trade customers for GSK.

“Following the successful deployment of the air and seafreight operations into Kuehne + Nagel during 2016 as part of the end-to-end partnership with GSK, we are very pleased to now be awarded the overland distribution business, especially in the UK where the GSK journey began. By understanding the challenges facing customers and the increasing execution compliance standards required in the market, we offer GSK tailor-made solutions that provide a competitive advantage through supply chain efficiency. This expanded partnership will enable GSK to continue to develop and deliver their services, facilitating continued global growth through effective distribution of their fast moving consumer and healthcare goods across UK. The new cooperation highlights Kuehne + Nagel’s continued commitment to the pharma and health care industry, which is of strategical importance for us, strengthening our position as the market leader.” said Marcus Bennett, National Manager of Kuehne + Nagel UK.

UK Communications

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About Kuehne + Nagel

With over 70,000 employees at some 1,300 locations in over 100 countries, the Kuehne + Nagel Group is one of the world's leading logistics companies. Its strong market position lies in the seafreight, airfreight, contract logistics and overland businesses, with a clear focus on providing IT-based integrated logistics solutions. Further information can be found at www.kuehne-nagel.com