

Stefan Paul

Executive Vice President Road Logistics and Sales, Member of the Management Board of Kuehne + Nagel International AG

Stefan Paul (German, born 1969) has been a member of the Kuehne + Nagel Management Board since 2013, responsible for Road Logistics and Sales.

He trained as a freight forwarder and started his career at Kuehne + Nagel in 1990. In 1997, Stefan Paul joined DHL Danzas Air & Ocean, where he was appointed General Manager for the key accounts and industry sectors in Germany.



Effective 2003, he became Head of Marketing & Sales at Exel Central and Eastern Europe. After the merger between DHL and Exel, he worked as Head of Global Marketing, Customer Management and Reporting for the Logistics Division. In 2007, he was then appointed Member of the Freight Management Board responsible for Marketing & Sales, within the DHL Road Freight business unit. In 2010, he became CEO DHL Freight Germany.

In 2013, Stefan Paul returned to Kuehne + Nagel, where he assumed responsibility for all Road Logistics activities and was able to expand and globalise the business while increasing profitability. Later, he also took over the responsibilities for global sales in the management team.

Starting August 1, 2022, Stefan Paul will assume the position of CEO of Kuehne + Nagel International AG. He will continue to be based at the Group's headquarters in Schindellegi, Switzerland.

About Kuehne + Nagel

With over 76,000 employees at 1,400 locations in over 100 countries, the Kuehne + Nagel Group is one of the world's leading logistics companies. Its strong market position lies in sea logistics, air logistics, road logistics and contract logistics, with a clear focus on integrated logistics solutions.